



U.S. Small Business
Administration

**The SBA works to ignite change and spark action
so small businesses can confidently**



START • GROW • EXPAND • RECOVER

Increasing Your Confidence & Business Smarts

START • GROW • EXPAND • RECOVER

The SBA Resource Partner Network

Access the right tools at the right time—wherever you are.



Approved and funded by the SBA



1,400+ partner offices nationwide



Find local resource partners near you at [SBA.gov/local-assistance](https://www.sba.gov/local-assistance)



Which Resource Partners are Right for You?



Which Resource Partners are Right for You?

If you are an aspiring entrepreneur or small business owner looking for:

- **Mentorship and advice** from volunteer real-world business executives—in-person or virtually
 - **Free online workshops** and webinars
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SCORE Business Mentors

SCORE Corpus Christi
2820 S. Padre Island Drive
Corpus Christi, TX 78415
361-879-0017 ext.305

<https://corpuschristi.score.org/>

Which Resource Partners are Right for You?

If you're an aspiring entrepreneur or small business owner looking for:

- **Free business consulting** to get started or grow
 - **Low-cost training** on crucial topics
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Small Business Development Centers

Del Mar College SBDC
3209 South Staples
Corpus Christi, TX
361-698-1021

www.delmar.edu/sbdc

Which Resource Partners are Right for You?

If you are an aspiring or current woman small business owner looking for:

- **Comprehensive training and counseling** on a variety of topics in several languages
- **Business advice** to level the playing field against unique challenges or obstacles



Women's Business Centers

Women's Business Center
Rio Grande Valley

1600 W University Blvd,
Brownsville, TX 78520

(956) 542-5322

<https://joinwbc.com/>

Which Resource Partners are Right for You?

If you are a veteran of the US military or a military spouse in need of:

- **Counseling or transition assistance**
 - **Training and advice** to start or grow your business, or purchase a new business
 - **Resource referrals**
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U.S. SMALL BUSINESS ADMINISTRATION



VETERANS BUSINESS OUTREACH CENTERS

Veteran's Business Outreach Centers

UTRGV Veterans Business Outreach Center

1407 E Freddy Gonzalez Dr,
Edinburg, TX 78542

(956) 665-8931

<https://www.utrgv.edu/vboc/>

Boots to Business

- B2B is an introduction to entrepreneurship course presented by the SBA and its partners
- This course:
 - Gives overview of what it takes to start a small business
 - Introduces SBA and partner resources that can assist with starting or growing a business
 - Introduce B2B follow-on courses
- For more information, or to enroll:
 - Visit the B2B Portal at <https://sbavets.force.com>



Boots to Business Online Follow-on Training

Market Research

- Short, targeted learning modules provide a flexible program creating a customized learning experience best suited for personal schedules and entrepreneurial life.
- Specifically designed for individuals who are ready to launch their business immediately, this two part course creates direct customer interactions with the primary objective of getting the idea into a tangible reality.
- Curriculum walks participants through the fundamentals of developing a business plan
- For more information, or to enroll:
 - Visit the B2B Portal at <https://sbavets.force.com>



Boots to Business Online Follow-on Training

B2B Revenue Readiness (B2B RR)

- Six-week virtual training program designed to help participants take a business idea from concept to actionable plan in a short timeframe
- Focused on:
 - Identifying & understanding customers
 - Developing a business model
 - Drafting a business plan
- Upon conclusion, B2B RR staff connect participants with appropriate veteran-focused small business mentors
- For more information, or to enroll:
 - Visit the B2B Portal at <https://sbavets.force.com>



Boots to Business Online Follow-on Training

Business Fundamentals

- Thirteen on-demand courses designed for individuals to explore and build their entrepreneurial skills to ensure their success beyond the startup phase. Completing each course should take about 1 to 2 hours.
- Courses include:
 - Financing and Acquiring Resources for the Startup
 - Sales Management for Entrepreneurs
 - Entrepreneurial Marketing
 - Competition and Key Partners
 - Understanding and Managing Risk
 - Law for Entrepreneurs
- For more information, or to enroll:
 - Visit the B2B Portal at <https://sbavets.force.com>



Build Capacity as Your Business Develops

GROW • EXPAND

Qualify for Federal Contracts with Certifications



The SBA works with federal agencies to award at least 23% of all prime government contracting dollars each year to small businesses that are certified with the **SBA's contracting programs**. Programs include:

8(a) Business Development Program

Historically Underutilized Business Zones (HUBZone) Program

Women-Owned Small Business (WOSB) Program

Service-Disabled Veteran-Owned Program

Learn more and determine your eligibility at
[certify.SBA.gov](https://certify.sba.gov)

Fee Relief for Veteran Borrowers

- **Available to:**

- Veterans
- Transition Assistance Program (TAP) – eligible active duty service members
- Reservists, National Guard members
- Current spouse of any of above
- Some widowed spouses

Fee Relief for SBA Loans

- For SBA Express loans made to veteran-owned businesses:
 - The upfront guaranty fee will be 0%
- For 7(a) loans to business located in rural areas or historically underutilized business zones (HubZones)
 - Lower upfront guaranty fees
 - No annual service fee

Triumph Over Adversity

RECOVER

Disasters Happen. Prepare Your Business.



An estimated 25% of businesses don't reopen after a major disaster.*



Businesses can protect themselves with an up-to-date plan of action.



Prepare your business & learn more by visiting [SBA.gov/prepare](https://www.sba.gov/prepare)



*According to the Institute for Business and Home Safety (IBHS).

SBA Disaster Assistance Loans

Each year, the SBA provides billions of dollars in low-interest, long-term **disaster loans** to help small businesses, homeowners, and renters recover from declared disasters. Loans may cover:



**Real
Estate**



**Personal
Property**



**Economic
Injury**



**Machinery &
Equipment**



Inventory



**Active Duty
Military**

Your Local SBA District Office Can Help

Contact Us

Corpus Christi Branch
Office
2820 S. Padre Island Drive
Corpus Christi, TX 78414
U.S. Small Business
Administration

Office (361) 879-0017
www.SBA.gov/offices/district/tx/harlingen?123

 @SBA_LRGV

Work With Us

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Questions?

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